

# ECCA PROJECTS

EST 1999



## CAPABILITY STATEMENT





# About ECCA PROJECTS

Ecca Projects is a Melbourne based family-owned construction company established in 1999, building with integrity and efficiency.

We specialise in high end multi-level Apartment, Town-Home-commercial mix projects working closely in collaboration with client and key stakeholders. Focus is on the brief and requirements, identifying and managing stakeholder expectations ensuring an economical and innovative solution is delivered on time promoting long lasting relationships.

With over 25 years of experience, we have successfully completed countless projects, each with its own unique challenges. Our ability to adapt and provide viable solutions has been central to our sustained success. Throughout this period, we've had significant advancements in organisational structure, construction methodologies, financial capabilities, and large-scale project management. Our dedication to continuous improvement, has strengthened our relationship with industry partners and financial institutions.

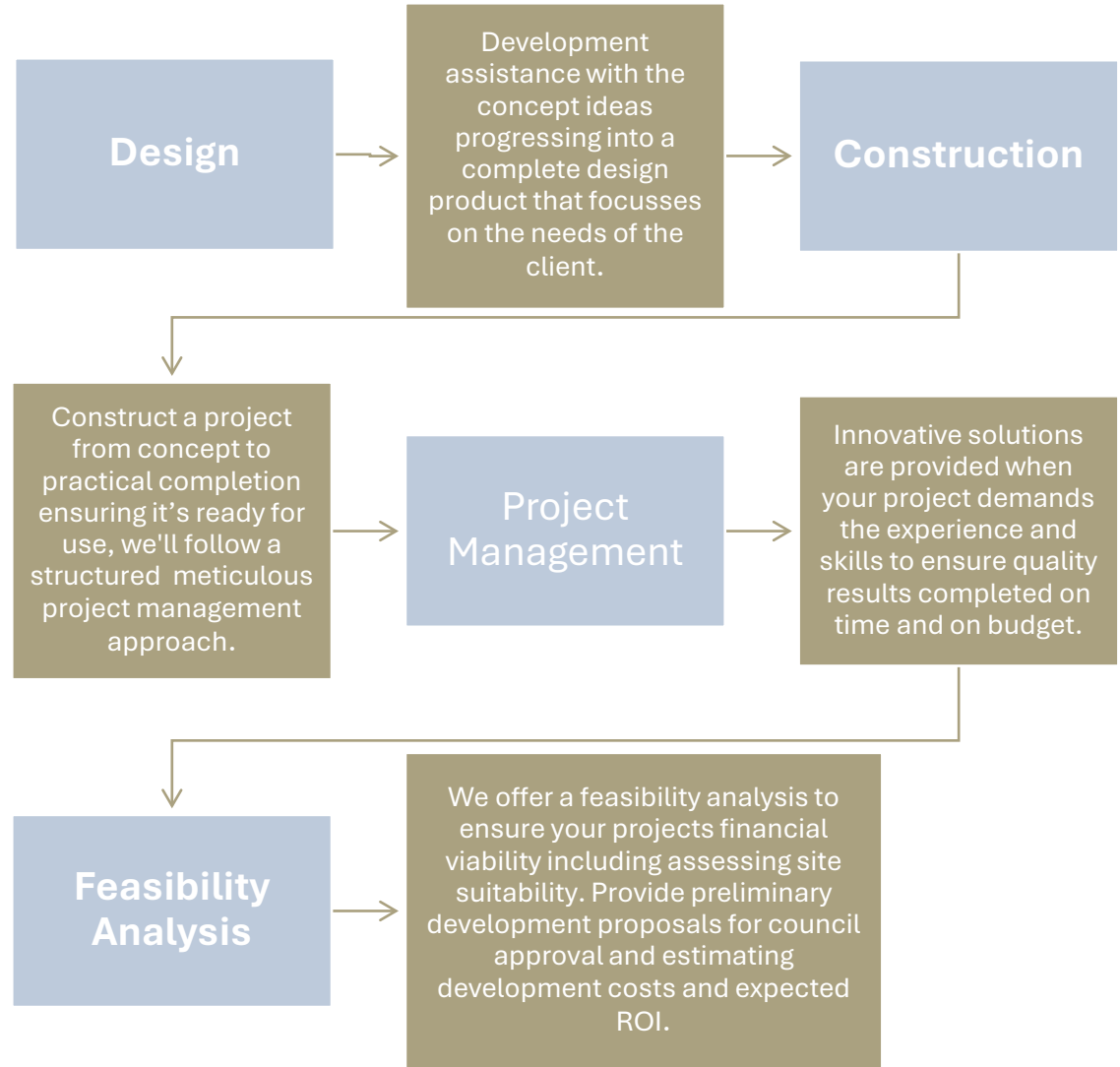
Our team embodies a focused, inclusive approach that fosters growth, leadership, and achievement. Led by Director Edward Stone and Construction manager Carlo Russo, we leverage our extensive experience to manage teams effectively, aligning with industry best practices and procedures. This ensures that we deliver optimal and efficient outcomes for every project.

At ECCA PROJECTS, our passion for sustainable and eco-friendly practices is of vital importance for minimizing environmental impact not just for today but for the future. We diligently incorporate green building materials and innovative techniques into our projects whenever possible as it's a step towards a more sustainable future.



# Capabilities

We consistently achieve outstanding results by aligning our specialised capabilities with agreed upon targets, ensuring that our tailored solutions meet and exceed expectations.





# Core Values

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Build with integrity and efficiency

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Strong moral foundations –integrity, respect and responsibility

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Passion, excellence and authentic engagement

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Developing strong relationships with key stakeholders and industry partners

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Committed, proud and results driven

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Transparent communication

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Team inclusion environment

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Commitment to sustainable and eco-friendly practices where possible



# Design Style

By combining your brief with our capabilities, we leverage our diverse industry knowledge, experience, and practical expertise to transform plans into successfully completed projects, delivered on time and within budget. We specialize in projects where smart, stylish design meets efficiency, creating beautiful and functional spaces for our communities.

Our dedication to outstanding design, coupled with a holistic approach listening carefully to our clients, ensures that every project is a true reflection of quality and aesthetic appeal. We look forward to helping you realize your property vision, crafting spaces that inspire and endure.







# Our Team

## Edward Stone- Managing Director

Edward is a seasoned professional with extensive experience in construction. His passion for architectural design and commitment to achieving high standards are clearly key driving forces behind his success. With his strong understanding of the residential construction industry, coupled with excellent project management, innovative business practice and financial skills, he is well-equipped to deliver a high-quality outcomes. Edward's combination of creativity, expertise and project management ability contributes significantly to the excellence and success of the projects he undertakes for his valued clients. Edward is an impeccable communicator, strategist and team leader thereby optimizing outcomes and achieving outstanding results for all involved within the projects



## Carlo Russo- Head of Construction

Carlo's has two decades of construction experience in small to medium size developments. His meticulous attention to detail ensures high-end delivery of his projects, setting an elite standard and positive influence on the entire construction team. Carlo's motivation, dedication and drive to achieve excellence are evident, allowing him to adapt, pivot and navigate successfully through the ever-changing challenges within the construction industry. His ability to maintain high standards while overcoming industry challenges highlights his resilience and capability to lead effectively in demanding environments.

## Santo Marino- Business Development Portfolio

Santo's experience as a business owner, sales professional / manager and mentor, spans over 3 decades. The last 13 years his tenure has been in the building sector where he has excelled in business development, sales, management and mentoring roles. Santo's skill set enables him to effectively connect with and adapt to various stakeholders. This capability not only fosters strong relationships, but also consistently delivers exceptional results. Santo's dedication to team-focused collaboration is evident in his approach to engaging all parties involved, ensuring projects achieve successful outcomes. His reputation and personable nature as a highly respected professional underscores his commitment to excellence, and his ability to lead teams toward achieving their goals effectively.



# Capabilities and Capacity

## SERVICES

\*Construction \*Development Management \*Feasibility Analysis

## PRODUCT TYPE

Multi-Level Apartment & Town Home

## TYPICAL PROJECT VALUE

\$5-20m

## RECENT PROJECT VALUE

\*Bulle – Bulleen \$10m \*Parkside by the River-Footscray \$10m \*Aldgate- Footscray \$6m

## AREA SERVICED

Melbourne Metro





# Contract Options

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## **FIXED PRICE-LUMP SUM**

\*Negotiated tender \* Tendered

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## **COST PLUS**

\*Fixed builder's margin \*Open book

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## **CONSTRUCTION MANAGEMENT**

\*Fixed price management fee \*Percentage of construction cost

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## **INSURANCES**

Home Warranty \$10m \*Contracts work insurance 10m \*Public liability \$20m \*Product liability \$20m





## General Information

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### **Admin Office**

Essendon VIC 3040, Australia

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### **PRIMARY CONTACT**

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### **LICENCES**

Dip Bldg. I RBP DBU-70539

